



Presents

The Estimating Process: Planning the Estimate

COURSE DESCRIPTION:

Overview of the Estimating Process: Emphasis on planning the estimate and improving the company's estimating process; understand how planning and process improvement impacts company profitability; identify factors that affect estimates, purposes of preparing estimates; identify inputs to/outputs from estimates. Explain the Business Process Model and the "Weak Link" Paradox; explore alternative approaches to tools and aid estimate planning. Enumerate practical ways to improve company's profitability by improving its estimating process.

INSTRUCTOR: Larry Aaron, T & M Concepts

WHEN: March 4, 2010

WHERE: AGC Training Room – 150 N. Durango Drive, Las Vegas, NV

TIME: 1:00 p.m. to 5:00 p.m.

COST: \$50

REGISTRATION FORM

Advance registration and payment **MUST BE RECEIVED PRIOR TO START OF CLASS TO ATTEND.** Please register and pay By check or credit card no later than **March 1, 2010.** At-the-door registrations or payments will not be accepted. Register online at agclasvegas.com or call 796-9986 or fax form to 796-1629. Class is underwritten by the AGC and the Commission on Construction Education.

Company: _____

Address: _____

Name(s) of Attendee(s): _____

Phone: _____ **Fax:** _____ **Authorized by:** _____

Email address (required): _____

Credit Card No: _____ **Exp.** _____

(Visa, Master Card and American Express accepted)

Amount: \$ _____

check-in-the-mail (must be received by: March 1st)

AGC Cancellation Policy: Unless AGC received cancellation notice at least 48 hours in advance, participants are responsible for their advance reservations. Due to the advance requirements for scheduling and non-returnable class materials, participants will still be responsible for cost of materials even with 48 hour notice.

BE PROUD . BE UNITED . BE AGC